



Job Title

New Business Sales

Salary Guide:

Competitive salary plus uncapped commission & Bonuses dependent on experience.

Location

Daly Systems Ltd
Technology House,
Heanor Street,
Leicester,
LE1 4DB

Description

New Business Sales – IT, Connectivity & Telecommunications Sales

A great opportunity has arisen for a new business sales person to join our outstanding sales team within the IT & business communications sector.

Daly Systems are looking to recruit someone **with experience within the IT sales, connectivity & telephony environment** generating new business. Experience and a proven track record of generating new business and achieving targets is a must.

Key Duties of the new business sales person will include: -

- Cold calling and networking to generate new business
- Proactively think on their feet to maximise profit opportunities
- Sell products which are solution based and in line with your customers' requirements.
- Become a customer trusted advisor for all things IT and telecommunications
- Be hungry to achieve targets and help drive our sales and growth.
- Must be self sufficient in generating new business from a standing start.

Experience and skills required for the role: -

- The drive, motivation & resilience to generate new business from scratch.
- Maximise the relationships they currently have within the IT & communications Sales market
- IT & communications solution sales experience
- A successful candidate would be able to demonstrate industry knowledge and the ability to consistently hit targets
- Ability to use O365 and quickly pick up the use of our CRM system
- Full UK Driving license

This role is all about new business and creating opportunities. Experience and knowledge of our industry is a must. You will have access to our marketing team to assist you to help achieve your targets and goals.

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