



Internal Account Manager

Salary Guide:

Competitive salary
Uncapped commission & bonuses
dependent on experience.

Location

Daly Systems Ltd
Technology House,
Heanor Street,
Leicester,
LE1 4DB

Description

Internal Account Manager – IT, Connectivity & Telecommunications Sales

Experience within the IT Sales, connectivity & telephony environment is essential. You will be generating new business & cross selling our IT & Telephony portfolio to existing customers. We currently have a fantastic sales team who will help in getting you up to speed alongside your own lead generation & experience. We also have active marketing campaigns to aid you in generating new business too.

Are you a driven successful salesperson within IT & telecommunications industry? Interested in working alongside an excellent sales team, in a role with a competitive OTE and benefits? If so, please get in touch with us.

Key Duties	Experience and skills required
<ul style="list-style-type: none">Proactively networking to generate new businessWork innovatively to maximise profit opportunitiesSell solution based products which are solution based and in line with your customers requirements.Become a trusted customer advisor for all things IT and telecommunicationsBe driven to achieve targets and help drive our sales forward	<ul style="list-style-type: none">Self-motivated to generate new business from scratchConfidence in building relationships within the IT Sales marketIT & communications solution sales experienceTarget orientatedAbility to use O365 and quickly pick up the use of our CRM systemFull UK Driving license <p>This role is primarily an internal sales role where you will be targeted on upsell to current customers & generating new business opportunities.</p>

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